



## WESTERN NATIONAL GROUP

Contact:

Jen Olewinski/James MacGregor

Brower, Miller & Cole

(949) 509-6551

[jolewinski@browermillercole.com](mailto:jolewinski@browermillercole.com)

### **LAURA KHOURI APPOINTED PRESIDENT OF THE MULTIFAMILY ANCILLARY GROUP**

- **Multifamily Ancillary Group provides service to both Western National Group and Third-Party Management Companies**

**IRVINE, Calif. (March 16, 2009)** – Western National Group, a fully integrated multifamily acquisition, development, construction and property management firm, has appointed Laura Khouri as the President of the Multifamily Ancillary Group (MAG), a subsidiary of Western National Group.

Included under the MAG umbrella are California Utility Billing Services (CUBS), a utility billing service provider, and iMAG, a renter's insurance provider. MAG provides service to both communities owned or managed by Western National Group, as well as to communities managed by other property management companies.

In addition to CUBS and iMAG, MAG specializes in finding the right partners for each community, negotiating the contracts and then managing the process after the contract is operational. Under Khouri's guidance, MAG has yielded its clients millions

of dollars to date through key telecommunications contracts with Time Warner, Cox Cable, and AT&T, thus guaranteeing future revenue for the next several years.

“Since MAG’s inception, Laura Khouri has been heavily involved with the restructure and redirection of this division,” explained Michael K. Hayde, Chief Executive Officer of Western National Group. “As a result of Laura’s influence, MAG has transformed from a startup division into a successful operating company within Western National Group.”

As President, Khouri will oversee all of MAG’s activities and continue in her role leading Western National Group’s Human Resources, Training and Development, Risk Management, and Investor Relations.

Khouri joined Western National Group in 1985. Prior to being named as President, she held the title of Senior Vice President of Human Resources and Vice President of Operations, where she was responsible for monitoring Risk Management, Purchasing, Administration, and Environmental and Real Estate law.

Khouri is a licensed California Real Estate Broker, an EPA Accredited Management Planner and Building Inspector for Asbestos and is certified by the HR Certification Institute as a Senior Professional in Human Resources. She is a member of the Society for Human Resource Management (SHRM), National Human Resources Association (NHRA) and National Association of Female Executives (NAFE).

Western National Group is a 45-year-old, fully integrated multifamily acquisition, development, construction and property management firm. Western National Group is the second largest owner of multifamily housing in Orange County, Calif. and is the umbrella over five separate entities, which include Western National Realty Advisors, the

development and acquisition arm of the firm; Western National Property Management, the property management arm; Western National Contractors, the construction arm; Multifamily Ancillary Group, which specializes in optimizing ancillary income for owners; and Resident Group Services, the landscaping and appliance services and rental arm.

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