



WESTERN NATIONAL GROUP

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RENOWNED INDUSTRY EXECUTIVE ANNIE MCCLINTON JOINS WESTERN NATIONAL GROUP AS VICE PRESIDENT OF TRAINING AND DEVELOPMENT

IRVINE, Calif. (June 17, 2009) – Western National Group, a fully integrated multifamily acquisition, development, construction and property management firm, has appointed Annie McClinton as Vice President of Training and Development.

A renowned industry veteran with more than 30 years of experience in all aspects of real estate, McClinton will serve Western National Group by developing, managing and implementing training curriculum and mentorship for more than 1,100 associates.

“Western National Group prides itself on providing each employee with the support, skills and training necessary to thrive in all aspects of multifamily management and development,” explained Laura Khouri, Senior Vice President of Western National Property Management. “Annie has a long-standing reputation for bringing innovative programs and ideas to the table that foster professional growth and development. As Western National Group continues to grow and expand our portfolio, her service will be a

key component in ensuring our management team is armed with the tools to grow with the company and maintain our standards of operation successfully.”

Prior to joining Western National Group, McClinton was with the Irvine Company Apartment Communities for ten years, where she served as Vice President of Training and Vice President of Operations. As the Vice President of Training, she prepared a strategic plan that aligned the organizational needs with the development of training curriculum and career opportunities for more than 1,000 associates.

McClinton is also credited with spearheading the effort to create and implement an in-depth “Masters In Leadership Program” that provided both professional and personal growth for all management positions. As a result, the department was awarded with the prestigious GEMM Training Department of the Year award twice during her tenure with the Irvine Company Apartment Communities.

“I look forward to being a part of the team and working with associates at all levels to create programs that can help them thrive both personally and professionally,” said Annie McClinton, Vice President Training and Development for Western National Group. “I believe in the business philosophy of Western National Group and am excited to put my experience and enthusiasm behind this team to help them accomplish continued growth, expansion and success.”

McClinton holds certifications in Customer Service, Coaching, Sales and Leadership from Langevin Learning Center, Zinger Miller, Achieve Global, American Society of Training and Development and Development Dimensions International. She has been published in several periodicals and is nationally recognized as a speaker,

having participated in both individual and panel presentations for the National Multi Housing Council and the Southern California Apartment Association.

Western National Group is a 45-year-old, fully integrated multifamily acquisition, development, construction and property management firm. Western National Group is the second largest owner of multifamily housing in Orange County, Calif. and is the umbrella over five separate entities, which include Western National Realty Advisors, the development and acquisition arm of the firm; Western National Property Management, the property management arm; Western National Contractors, the construction arm; Multifamily Ancillary Group, which specializes in optimizing ancillary income for owners; and Resident Group Services, the landscaping and appliance services and rental arm.

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